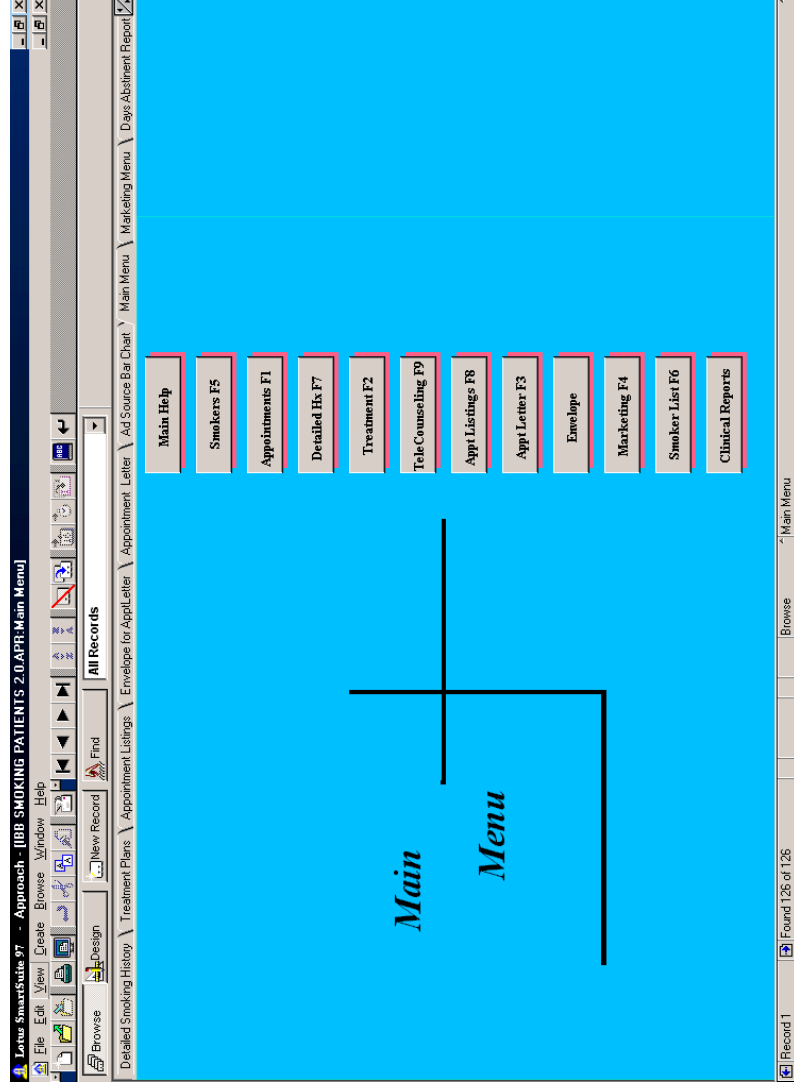
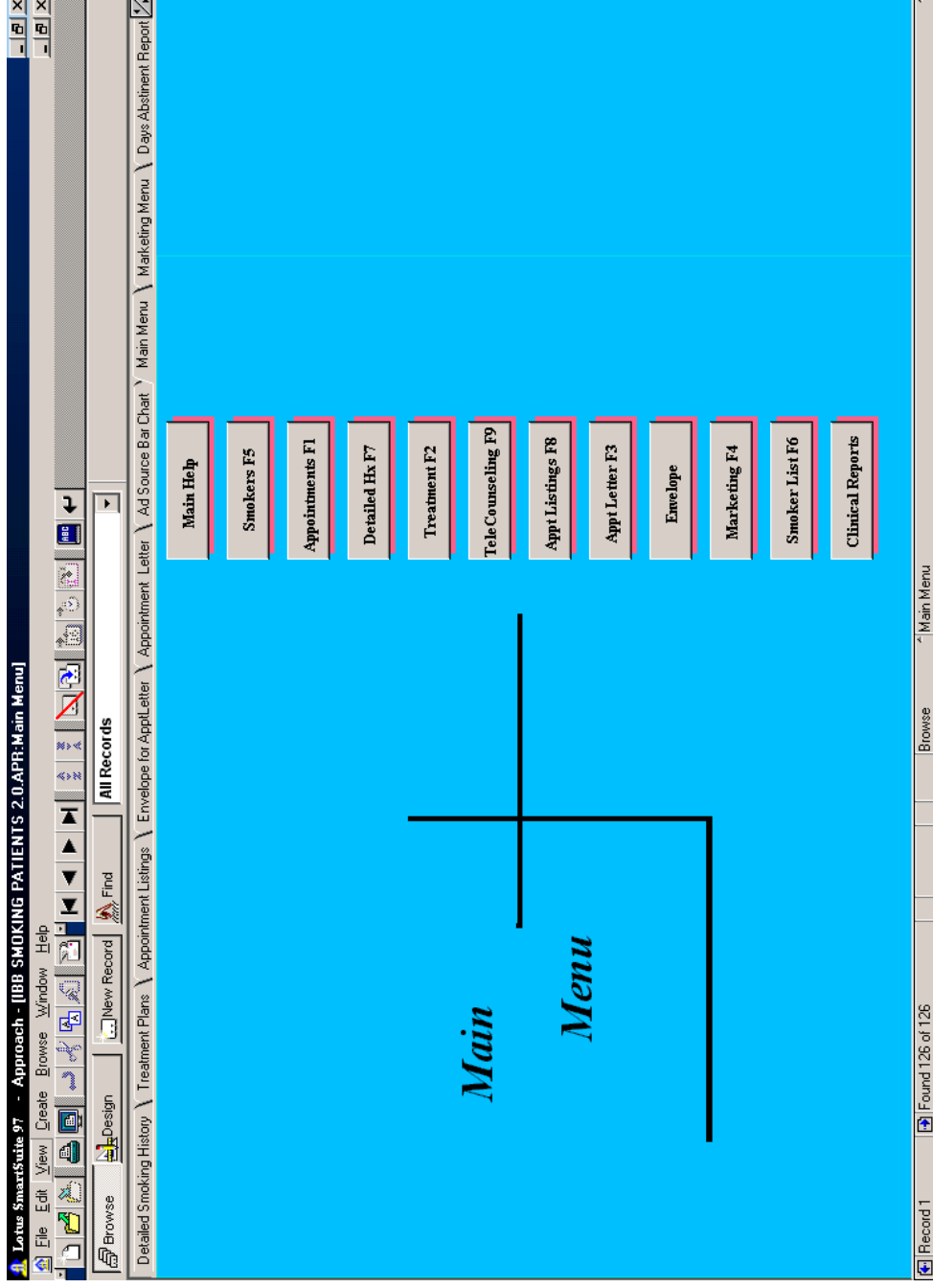


# SCS Smoking Patient Management Software

A robust, interactive, and fully integrated Smoker Patient Management software tracking smoker inquires, telecounseling, appointments and treatment plans. Clinical reports and marketing analysis modules allow easy and truly meaningful data retrieval.



# SCS Smoking Patient Management Software – Main Menu



# Smoker Contact Menu

Lotus SmartSuite 97 - Approach - [CTH SMOKING PATIENTS 2.0:APR:Smoker Contacts]

File Edit View Create Browse Window Help

Browse Design New Record Find All Records

Smoker Contacts \ Smokers List \ Smoker TeleCounseling \ Smoker Appointments \ Detailed Smoking History \ Treatment Plans \ Appointment Listings \ Envelope for ApplLetter \ Appointment

Today

**Mon, Mar 11, 2002**

Full Name  
Rette, Cig A.

## Smoker Contacts

APPOINTMENTS F1  
DETAILED SMOKING HX F7  
TELECONTACTS F12  
TREATMENT PLANS F2  
MAIN MENU F10

Creation Date 02/16/2002 Prefix Mr. First Name Cig Middle Initial A Last Name Rette Intake No

Smoker ID 1918 Target Quit Date

Hm Phone Number (775) 555-1212 Wk Phone Number (775) 445-1212 Ad Source Wellness Ctr Sex M

Fax Number Address 123 Carson Street, Apt 4 City Carson City State/Province NV

Postal Code 89701 CPD 20 Years Smoking 30 HX PPD 1.25 Quit Attempt 2

CardioPulmonary Symptoms Mild exertional SOB, MH Age at Contact 45 DOB 12/27/1956 Quit Methods 1x: C/T; 1x TNP Nicoderm 21 mg/24h x7/d c/ 5 cpd

Beeper Ph Number Brand Marlboro Filter F Size Regular Menthol Non-Menth Lights Type HP Pack Type HP Pk Yrs 37.5

Company Name State of Nevada Title / Job Dir-Small Forest Animals Department Small Forest Animals

F/U Date F/U Notes

Notes2

Record 1 Found 1 of 1 Browse Smoker Contacts

# Detailed Smoking History

The screenshot shows a software window titled 'Detailed Smoking History' with a menu bar and a toolbar. The main content area contains several sections of input fields:

- Smoker Information:** Full Name (Rodriguez, David), First Name (David), Last Name (Rodriguez), Smoker ID (40), CPD, Years Smoking, Sex (M).
- Smoking Habits:** Cigarettes per Day (0 to 10 CPD, 11 to 20 CPD, 21 to 30 CPD, 31 CPD or more), AM Latency (0 to 5 mins, 6 to 30 mins, 31 to 60 mins, 61 or more mins), AM Primacy / Forbiddan Smoking (Yes/No), AM Loading (Yes/No), Pack Type, Menthol, Age Onset, Pack Years (0.0).
- Symptoms and History:** HX CPD, Quit Attempts, CardioPulmonary Symptoms, Brand, Quit Methods, Cigs/ 2AMh, Fagerstrom (0.0), Ill Smoking (Yes/No), Substance Abuse / Psychiatric History.
- Other Fields:** Nocturnal Smoking (Yes/No), Nocturnal Smoking / Month.

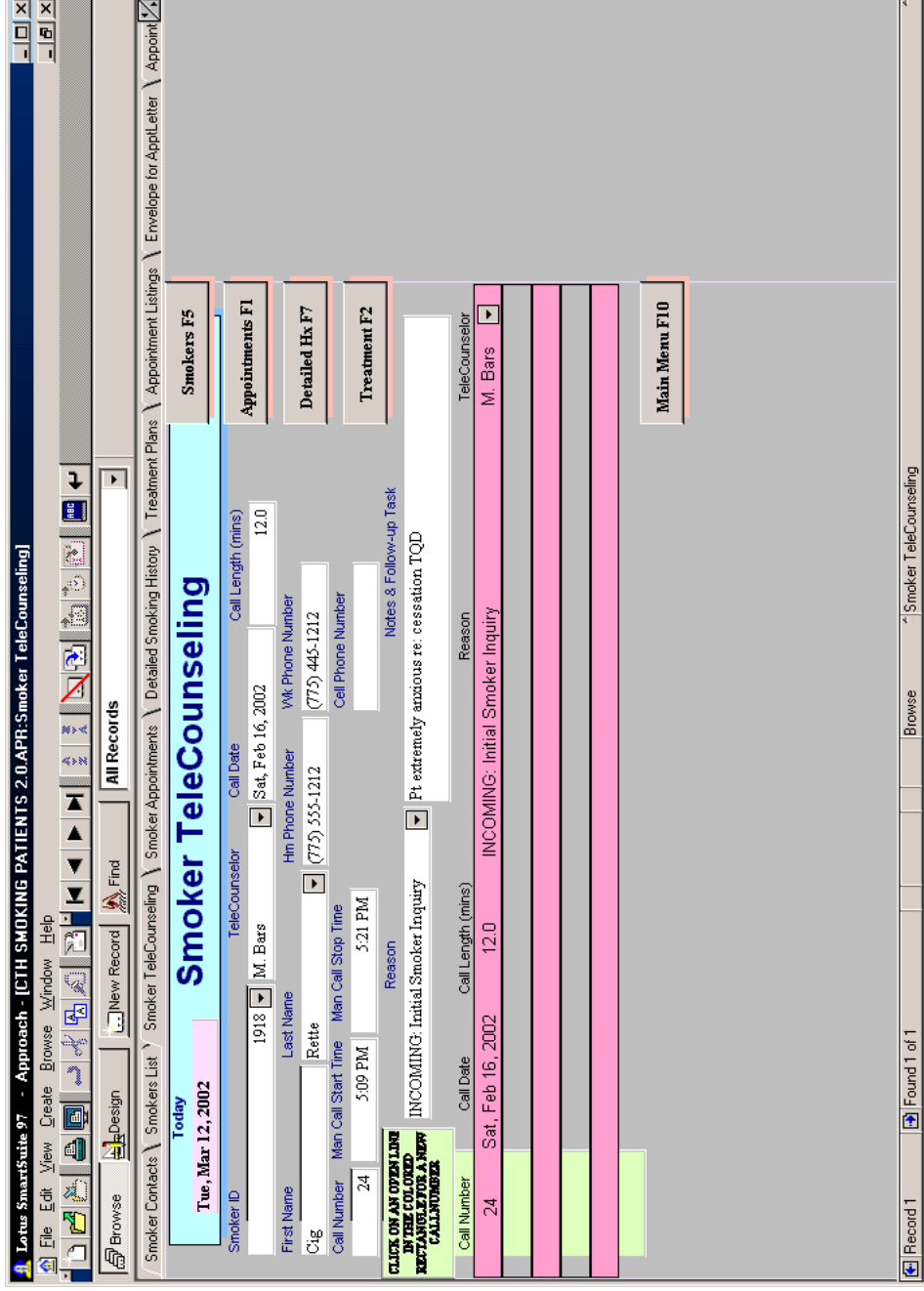
Navigation buttons at the top include Main Menu F10, Smoker F5, TeleCounseling F9, Appointments F1, and Treatment F2.

Electronically chart  
cigarette typology,  
cardiopulmonary  
symptoms, and  
psychiatric and  
substance abuse  
history.

Automatically  
calculate FTND and  
pack-years.

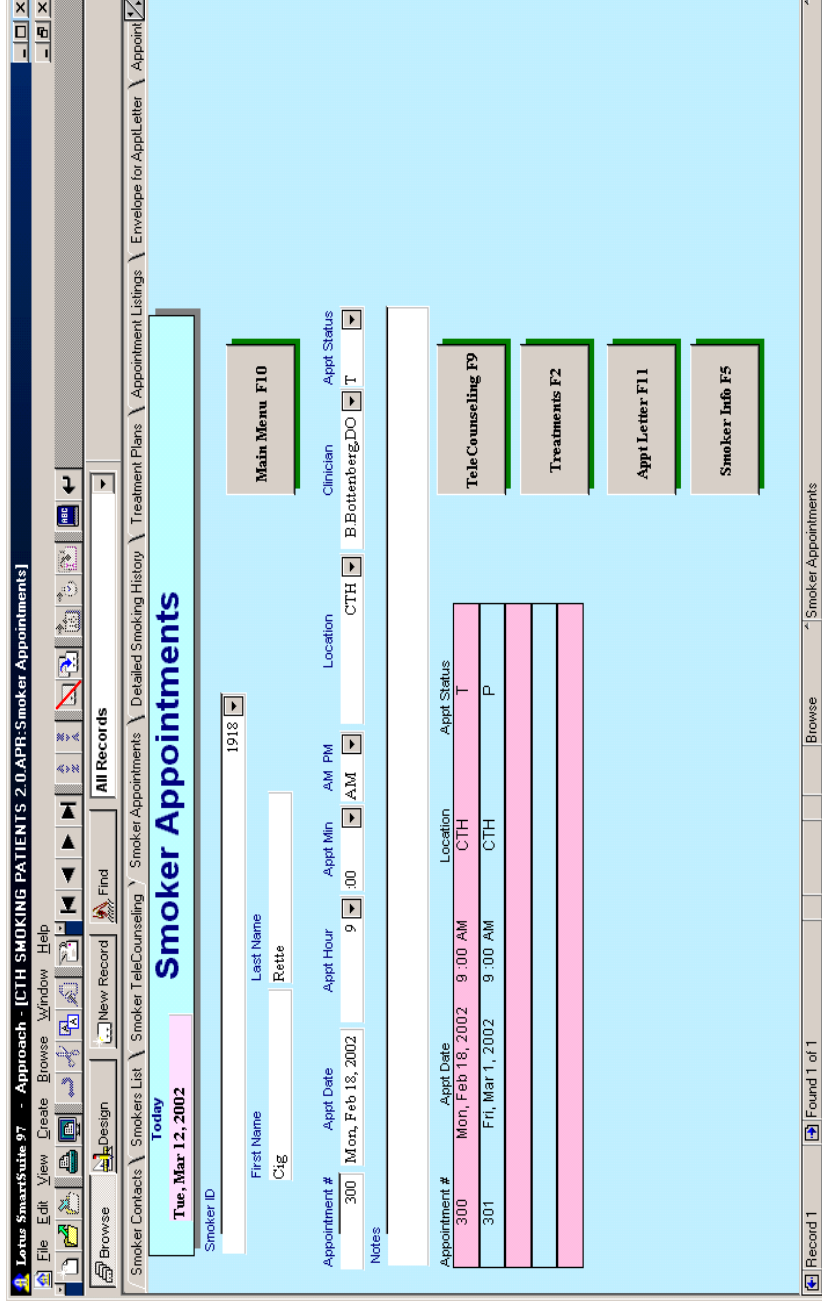
# TeleCounseling Module

Track all TeleCounseling calls. Fields include TeleCounselor, Call Start and Stop times, Call Date, calculated call length, Incoming or Outgoing call status, Call Purpose, and More. Easily report on any parameter or combination of parameters



# Smoker Appointments Module

Easily enter and track appointments and appointment status such as Pending, Missed, Cancelled, Rescheduled, Treated, etc. Easily run reports on any appointment parameter.



# Appointment Letter Module

## Main Menu F10

Mr. Cig A Rette  
123 Carson Street: Apt 4  
Carson City, NV 89701

Monday, March 04, 2002

Dear Cig:

At the time noted below, you can begin to become a non-smoker and overcome an expensive and deadly addiction. This medical visit can be the start of a longer, healthier and happier life.

If you have tried to stop smoking and failed, you are not alone. Nicotine is an extremely addictive drug. Many ex-smokers must make several attempts before achieving success. You can succeed, we can help! We are experts in the field of tobacco addiction. We have been featured on the Today Show, the ABC and CBS evening news, and the New York Times.

We have helped thousands of smokers like you. Remember that there are many medical techniques available to help you quit, once and for all. We will make it easier, without all the withdrawal that it made it so difficult for you in the past.

As your appointment date nears, it is entirely normal for you to become nervous about quitting. Being nervous about your appointment is actually good. It means you care about your success and this increases your chance of success. Make a list of the reasons why you want to quit. Review it each evening before bed time. Tell your family and friends of your decision. Their support can go a long way. Please remember this could be the most important appointment of your life!

Sincerely Yours,

Program Director

Your appointment with the doctor:  
Monday, February 18, 2002

**DATE:** 9:00 AM  
**PLACE:** Carson Tahoe Hospital, Carson City, NV

Automatically  
print successful  
appointment  
letters with a  
single mouse  
click.

# Treatment Plans Module

Easily enter and track treatment plans. Editable pull-down menus allow simple data entry of medication plans, combination therapies, smoking or abstinence status.

**Today**  
Tue, Mar 12, 2002

**Main Menu F10**    **Smokers F5**  
Smoker Hx F7

**Marketing Data**    **Appointments F1**  
POINT PREVALENCE: Not Applicable  
CONTINUOUS ABSTINENCE: Not Applicable

FULL NAME (Last, First, Middle Initial): Rette, Cig A.    OFFICE VISIT #: 117  
SMOKER ID: 1918    Cig    FIRST NAME: Rette    LAST NAME: Rette

OV DATE: Mon, Feb 18, 2002    APPT STATUS: T    SMOKING STATUS: INTAKE: Smoking 20 cpd

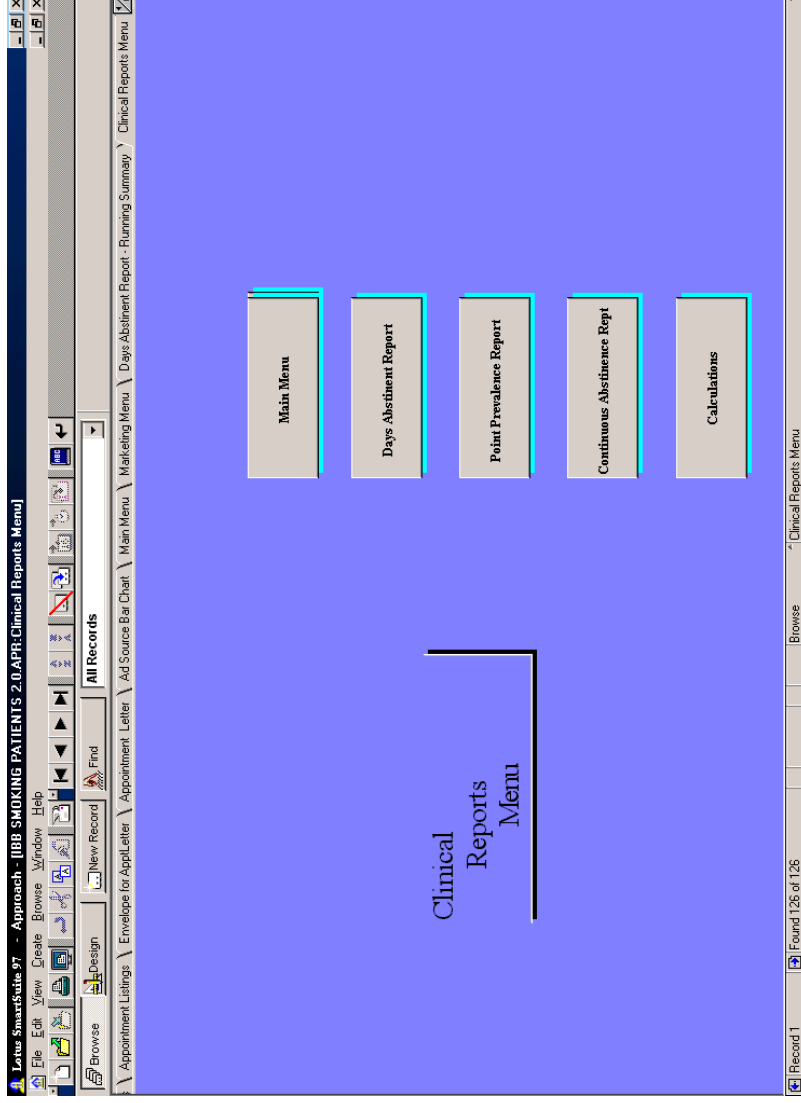
**TREATMENTS USED**  
N/A

**TREATMENT PLAN**  
Bupropion SR 150 mg qamx3 then bid

OFFICE VISIT #	OV DATE	TX USED	TX PLAN	SMOKING STATUS
117	Mon, Feb 18, 2002	N/A	Bupropion SR 150 mg qamx3 then bid	INTAKE: Smoking 20 cpd

Record 1    Found 2 of 134    Browse    Treatment Plans

# Clinical Reports Menu



Track continuous, point prevalence abstinence and days abstinent with just a few mouse clicks

# All Appointments Listed

Lotus SmartSuite 97 - Approach - [CTH SMOKING PATIENTS 2.0.APR-Appointment Listings]

File Edit View Create Browse Window Help

Design New Record Find

ALL SMOKER APPTS ASCENDING ORDER

Counseling \ Smoker Appointments \ Detailed Smoking History \ Treatment Plans \ Appointment Listings \ Envelope for Appt.Letter \ Appointment Letter \ Ad Source Bar Chart \ Main Menu

**Main Menu F10**

## Appointment Listings

Creation Date	Full Name	Hm Ph#	Wk Ph#	Cell Ph#	Appt Date	Status
Sat, Feb 16, 2002	Rette, Cig A.	(775) 555-1212	(775) 445-1212		Mon, Feb 18, 2002	9:00 AM T
Sat, Feb 16, 2002	Rette, Cig A.	(775) 555-1212	(775) 445-1212		Fri, Mar 1, 2002	9:00 AM P

Tuesday, March 12, 2002

Record 1 Found 2 of 434

Browse Appointment Listings Page 1

# Days Abstinent Report

Lotus SmartSuite 97 - Approach - [C:\H Demo - v2.0.APR-3-Days Abstinent Report - Running Summary]

File Edit View Create Browse Window Help

Design New Record Find

Appointment Listings \ Envelope for ApplLetter \ Appointment Letter \ Ad Source Bar Chart \ Main Menu \ Marketing Menu \ Days Abstinent Report - Running Summary \ Clinical Reports Menu

Marketing Menu Main Menu

Wed, Mar 13, 2002

Alpha Sort

**Days Abstinent Report - Running Summary**

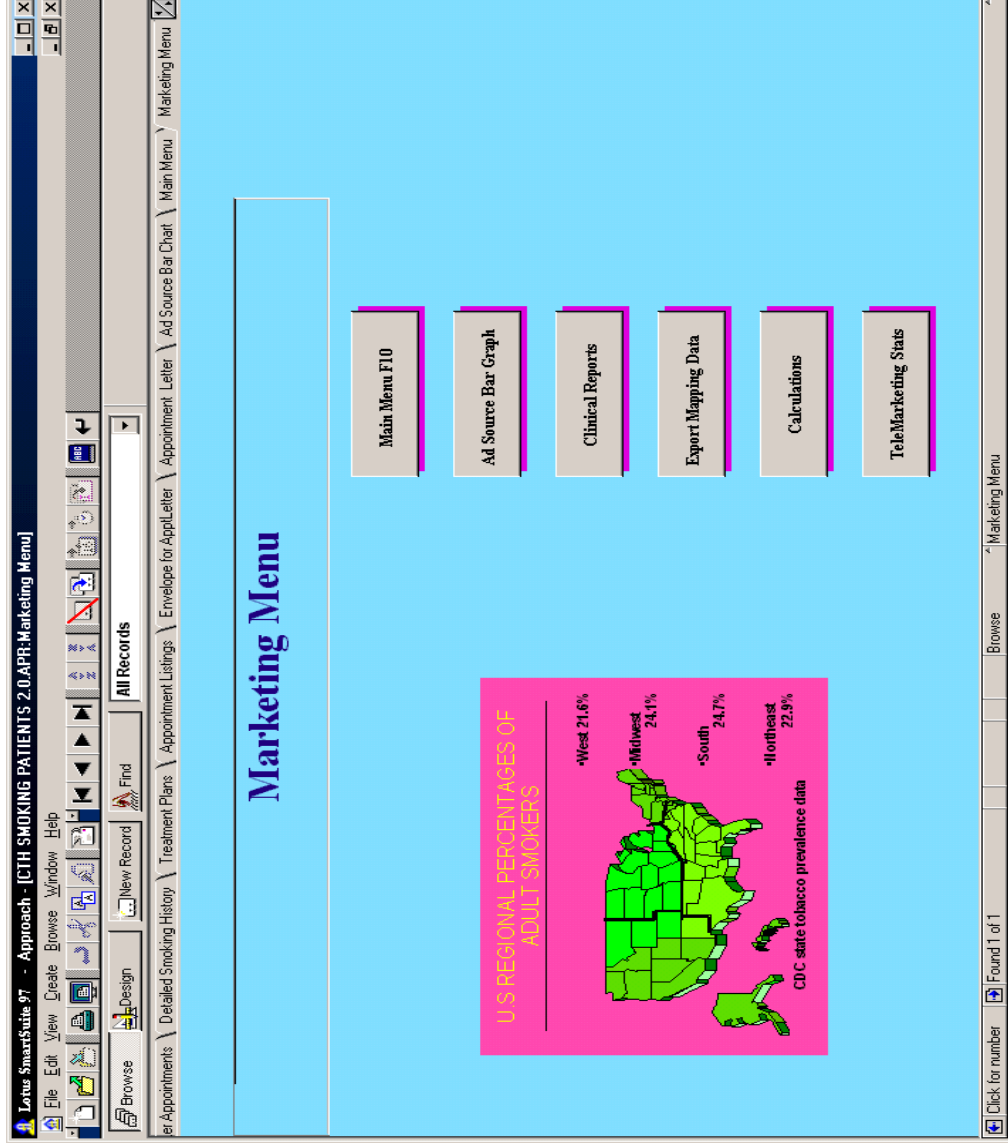
SMOKER	TQD	OV DATE	SMOKING STATUS	DAYS ABSTINENT
Herald, Rhonda G.	Sat, Jul 7, 2001	Wed, Aug 1, 2001	Abstinent 4 days	23
Taylor, John	Tue, Jul 17, 2001	Fri, Jul 27, 2001	Abstinent since last OV	10
Wentworth, William	Tue, Jan 16, 2001	Tue, Aug 28, 2001	Abstinent since 08-16-01	224

Record 1 Found 3 of 7

Wednesday, March 13, 2002

Page 1

# Marketing Menu

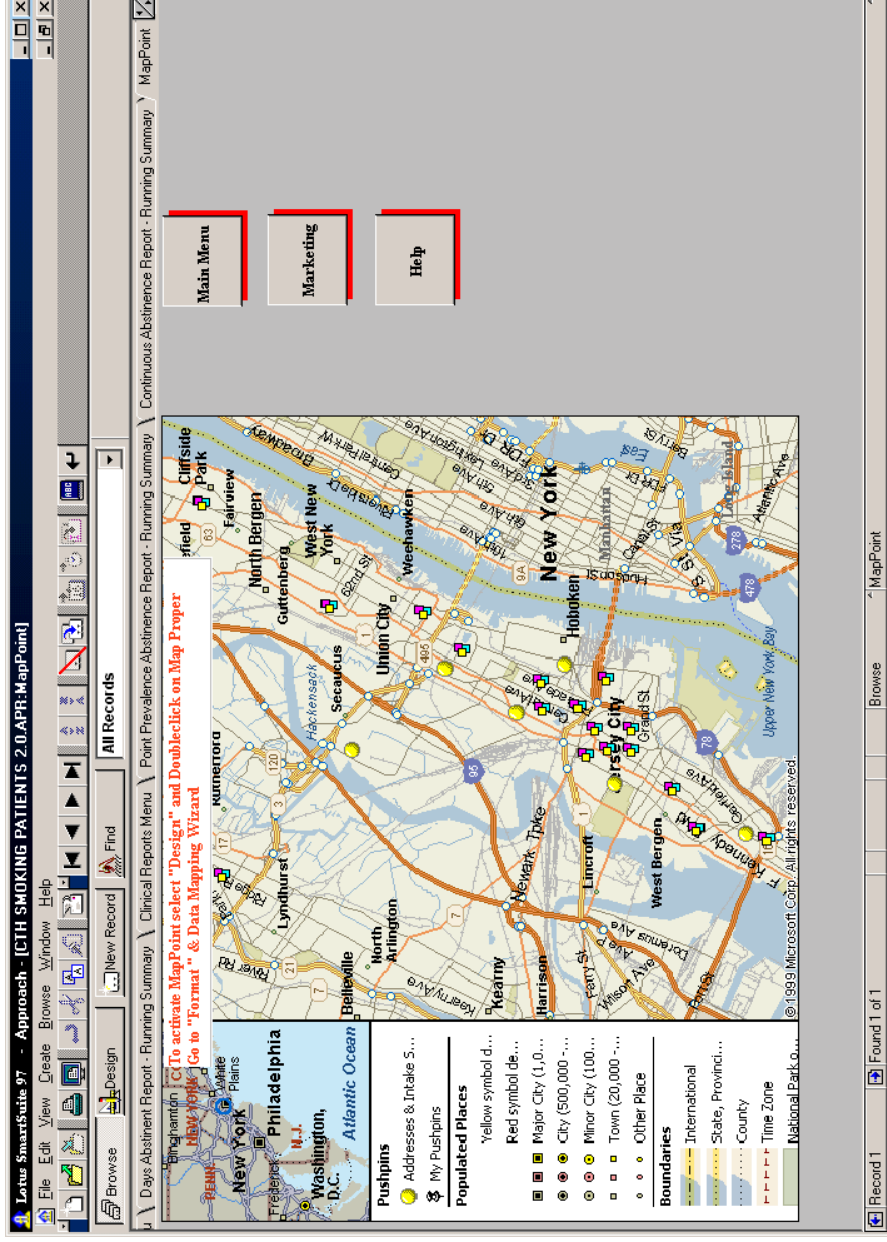


Calculate quit rates and automatically access other clinical reports.

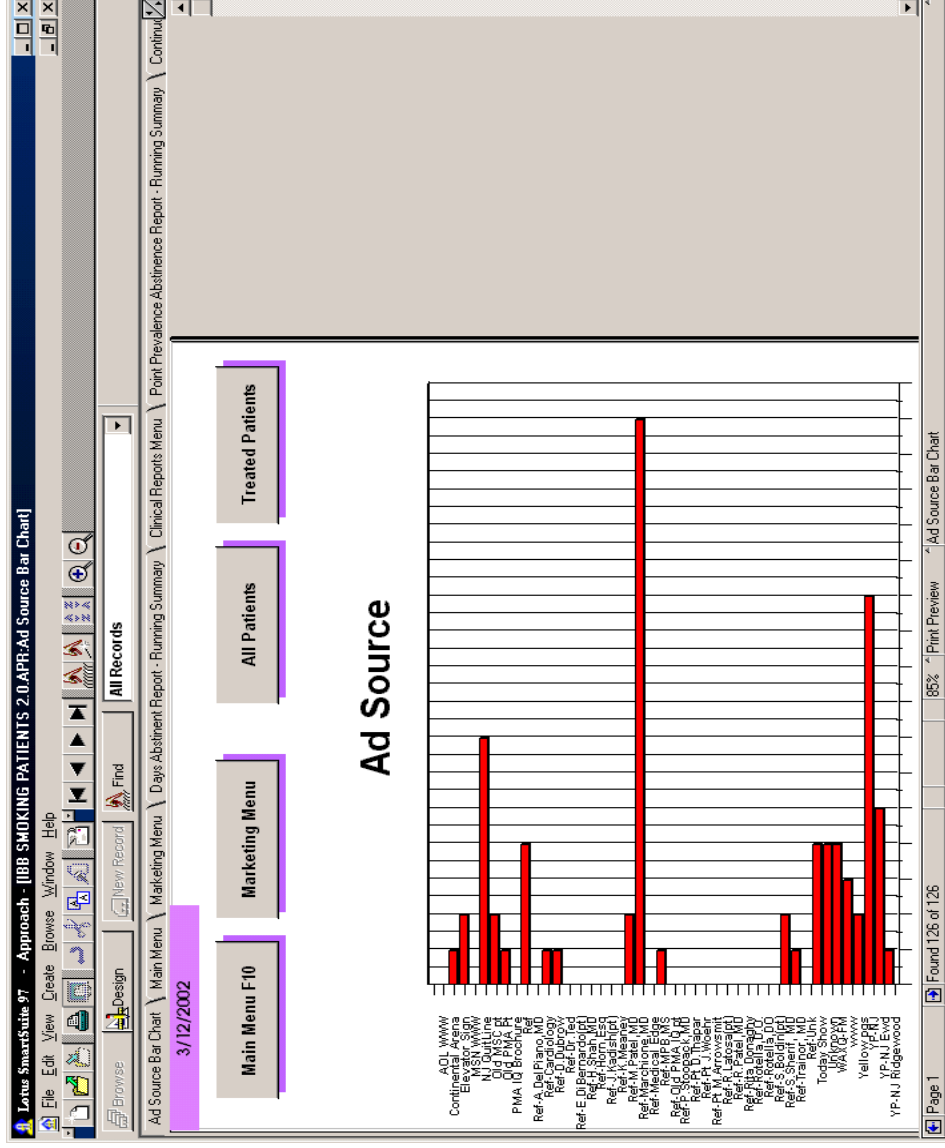
Assessing program marketing success is only a few mouse clicks away

# Mapping Smoker Data

Map any smoker, program data or combination of data sets with just a few mouse clicks. Answer questions such as: Where do your smoking patients live? What advertising efforts produce patients and which just waste money? How many males smoke over 40 cigarettes per day in certain zipcodes?



# Advertising Analysis



Which physician refers the most smokers? What is your Advertising Dollar Efficiency and Lead Cost? Is there a difference between where smoker inquires come from and who actually becomes a smoking program patient?

